

**HELLENIC REPUBLIC
UNIVERSITY OF PATRAS**



**SCHOOL OF BUSINESS ADMINISTRATION
DEPARTMENT OF BUSINESS ADMINISTRATION OF FOOD AND AGRICULTURAL ENTERPRISES
G. SEFERI 2 – 30100 – AGRINIO
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DIPLOMA SUPPLEMENT

This Diploma Supplement is based on the model developed by the European Commission, Council of Europe and UNESCO/CEPES. The purpose of the supplement is to provide sufficient independent data to improve the international 'transparency' and fair academic and professional recognition of qualifications (diplomas, degrees, certificates etc.). It is designed to provide a description of the nature, level, context, content and status of the studies that were pursued and success fully completed by the individual named on the original accompanying qualification to which this supplement is appended. It should be free from any value judgments, equivalence statements or suggestions about recognition. Information in all eight sections should be provided. Where information is not provided, an explanation should give the reason why.

| 1. INFORMATION IDENTIFYING THE HOLDER OF THE QUALIFICATION | | | |
|--|---|--|--|
| | 1.1 Family Name (s) | | 1.2 Given Name (s) |
| | | | |
| | 1.3 Student identification number or code | | |
| | | | |
| | 1.4 Date of birth (day/month/year) | | 1.5 Place, Country of Birth |
| | | | |
| 2. INFORMATION IDENTIFYING THE QUALIFICATION | | | |
| | 2.1 Name of the qualification and (if applicable) title conferred (in original language) | | 2.2 Main field(s) of study for the qualification |
| | Bachelor of Business Administration of Food and Agricultural Enterprises | | Business Administration |
| | 2.3 Name and status of awarding institution (in original language) | | 2.4 Name and status of institution (if different from 2.3) administering studies (in original language) |
| | University of Patras (HEI), Public University (Panepistimio Patron) | | |
| | 2.5 Language(s) of instruction examination | | |
| | Greek | | |
| 3. INFORMATION OF THE LEVEL OF THE QUALIFICATION | | | |
| | 3.1 Level of qualification | | 3.2 Official length of programme |
| | 1st cycle | | 5 Academic Years (10 semesters, 300 ECTS) |
| | 3.3 Access requirement(s): | | |
| | Upper secondary degree (6 years of studies) | | |

| 4. INFORMATION ON THE CONTENT AND RESULTS GAINED | |
|---|--|
| 4.1 | Mode of study |
| | Full – Time Attendance |
| 4.2 | Program requirements |
| | <p>According to the Founding Presidential Decree, at least 10 semesters of attendance is required in order to obtain the Diploma.</p> <p>Completion of the studies is achieved when the student collects a total of 300 ECTS Credits of 45 courses (40 of which are compulsory course and 5 are elective courses) and the compulsory Dissertation (Diploma Thesis) which is conducted at the 10th semester. Total credits are derived from the sum of the individual credits per course, after successful examination, and the credits of the compulsory Dissertation (Diploma Thesis).</p> <p>The duration of each lesson ranges from three hours to five hours per week, as explicitly stated in the curriculum.</p> <p>The undergraduate program of the Department of Business Administration of Food and Agricultural Enterprises aims at training scientists able to study and understand concepts, principles, theories and issues of Business Administration with emphasis on enterprises that produce, process and market agricultural products. For this purpose the curriculum of the Department of Business Administration of Food and Agricultural Enterprises combines courses having economic, agricultural and technological content. The aim of the undergraduate studies of the Department is the acquisition of knowledge for the scientific confrontation of economic and social dimensions of the updating of the agricultural domain in national and European level.</p> <p>The Department's graduates have all the necessary skills to be professionally occupied in the private (accounting firms, banks, Chambers, agribusiness and food enterprises, etc.) and public sector (economic and administrative positions).</p> <p>The Dissertation (Diploma Thesis) enables graduates to: 1) apply their knowledge and skills, 2) search, analyze and compose data and information using the appropriate methodology, 3) adapt to new situations and make serious decisions, 4) work individually or within groups, 5) develop critical thinking and self-evaluation skills.</p> |
| 4.3 | Programme details: (e.g. modules or units studied), and the individual grades/marks/credits obtained: |
| | Courses that the student has successfully attended, as well as courses for which the student has received recognition or exemption are as follows: (C: Compulsory courses, E: Elective courses). |

| Code | Courses | Type | Semester | ECTS Credits | Grade | Examination Period | ECTS Grading |
|-----------|--|------|----------|--------------|-------|--------------------|--------------|
| FBM_1.2C | Introduction to Information Systems | C | 1 | 6 | | | |
| FBM_1.7C | English for Specific Purposes I | C | 1 | 6 | | | |
| FBM_1.8C | Mathematics for Business and Finance | C | 1 | 6 | | | |
| FBM_1.9C | Agricultural Economics | C | 1 | 6 | | | |
| FBM_1.10C | General Chemistry | C | 1 | 6 | | | |
| FBM_2.2C | Introduction to Management | C | 2 | 6 | | | |
| FBM_2.3C | Environmental Management | C | 2 | 6 | | | |
| FBM_2.6C | Plant Morphology & Physiology | C | 2 | 6 | | | |
| FBM_2.7C | English for Specific Purposes II | C | 2 | 6 | | | |
| FBM_2.8C | Food Chemistry & Technology | C | 2 | 6 | | | |
| FBM_3.1C | Statistics I | C | 3 | 6 | | | |
| FBM_3.7C | Food Safety | C | 3 | 6 | | | |
| FBM_3.8C | Modern Trends in Plant Production | C | 3 | 6 | | | |
| FBM_3.10C | General Financial Accounting | C | 3 | 6 | | | |
| FBM_3.11C | Operations Research | C | 3 | 6 | | | |
| FBM_4.1C | Management Information Systems | C | 4 | 6 | | | |
| FBM_4.3C | Statistics II | C | 4 | 6 | | | |
| FBM_4.10C | Foundations of Agricultural & Food Marketing | C | 4 | 6 | | | |
| FBM_4.11C | Costing & Cost Accounting | C | 4 | 6 | | | |
| FBM_4.12C | Geography of Production & Labor | C | 4 | 6 | | | |

| Code | Courses | Type | Semester | ECTS Credits | Grade | Examination Period | ECTS Grading |
|-----------|---|------|----------|--------------|-------|--------------------|--------------|
| FBM_5.5C | Consumer Behavior | C | 5 | 6 | | | |
| FBM_5.6C | Financial Management | C | 5 | 6 | | | |
| FBM_5.7C | Microeconomics | C | 5 | 6 | | | |
| FBM_5.8C | Financial Statement Analysis & Valuation | C | 5 | 6 | | | |
| FBM_5.9S | Fertilizers | E | 5 | 6 | | | |
| FBM_5.10S | Quality Management Systems | E | 5 | 6 | | | |
| FBM_5.11S | Management of Food Processing Industries | E | 5 | 6 | | | |
| FBM_5.12S | Biological Agriculture & Stock Farming | E | 5 | 6 | | | |
| FBM_6.1C | Organizational Behavior | Y | 6 | 6 | | | |
| FBM_6.2C | Marketing Strategy for Agricultural & Food Enterprises | Y | 6 | 6 | | | |
| FBM_6.5C | Agricultural Accounting & Valuation | Y | 6 | 6 | | | |
| FBM_6.8C | Food Safety Management Systems | Y | 6 | 6 | | | |
| FBM_6.7S | Special Issues of Financial Management | E | 6 | 6 | | | |
| FBM_6.8S | Sales Force Management | E | 6 | 6 | | | |
| FBM_6.9S | Organic Chemistry | E | 6 | 6 | | | |
| FBM_6.10S | Precision Agriculture | E | 6 | 6 | | | |
| FBM_6.11S | Industrial Organization | E | 6 | 6 | | | |
| FBM_6.12S | European Integration & Agricultural Policy | E | 6 | 6 | | | |
| FBM_6.13S | Agricultural Cooperatives Management | E | 6 | 6 | | | |
| FBM_6.14S | Waste & Byproduct Management of Agricultural Enterprises | E | 6 | 6 | | | |
| FBM_6.15S | Human Computer Interaction (offered by the Department of Cultural Heritage Management and New Technologies) | E | 6 | 6 | | | |
| FBM_7.4C | Human Resource Management | C | 7 | 6 | | | |
| FBM_7.5C | International & Export Marketing | C | 7 | 6 | | | |
| FBM_7.6C | Macroeconomics | C | 7 | 6 | | | |
| FBM_7.8C | Business Strategy & Policy | C | 7 | 6 | | | |
| FBM_7.2S | Electronic Commerce | E | 7 | 6 | | | |
| FBM_7.4S | Advertising, Promotion Management & Public Relations | E | 7 | 6 | | | |
| FBM_7.5S | Ecology & Environmental Protection | E | 7 | 6 | | | |
| FBM_7.12S | Econometrics | E | 7 | 6 | | | |
| FBM_7.13S | Costing & Cost Accounting II | E | 7 | 6 | | | |
| FBM_8.1C | Entrepreneurial Innovation & Competitiveness | C | 8 | 6 | | | |
| FBM_8.6C | Financial & Capital Markets | C | 8 | 6 | | | |
| FBM_8.7C | Total Quality Management & Business Excellence | C | 8 | 6 | | | |
| FBM_8.8C | Civil Law | C | 8 | 6 | | | |
| FBM_8.1S | Industrial Marketing | E | 8 | 6 | | | |
| FBM_8.7S | Agricultural Production & Environment | E | 8 | 6 | | | |
| FBM_8.11S | Practical Placement | E | 8 | 6 | | | |
| FBM_8.12S | Decision Theory | E | 8 | 6 | | | |

| Code | Courses | Type | Semester | ECTS Credits | Grade | Examination Period | ECTS Grading |
|-------------------------|---|------|----------|--------------|-------|--------------------|--------------|
| FBM_8.13S | Risk Management in the Agricultural Sector | E | 8 | 6 | | | |
| FBM_8.14S | Production Management | E | 8 | 6 | | | |
| FBM_8.15S | Business Valuation | E | 8 | 6 | | | |
| FBM_8.16S | Supply Chain Management | E | 8 | 6 | | | |
| FBM_8.17S | Commercial Law & Copyright | E | 8 | 6 | | | |
| FBM_8.18S | Services Marketing | E | 8 | 6 | | | |
| FBM_8.19S | Business Intelligence Systems | E | 8 | 6 | | | |
| FBM_8.20S | Retail Marketing | E | 8 | 6 | | | |
| FBM_8.21S | Taxation Law & Labor Law | E | 8 | 6 | | | |
| FBM_9.4C | Financing & Investment Appraisal | C | 9 | 6 | | | |
| FBM_9.5C | Marketing Research | C | 9 | 6 | | | |
| FBM_9.6C | Agricultural Entrepreneurship & Regional Development | C | 9 | 6 | | | |
| FBM_9.7C | Price Analysis of Agricultural Products | C | 9 | 6 | | | |
| FBM_9.8S | Project Management | E | 9 | 6 | | | |
| FBM_9.10S | International Trade of Agricultural Products | E | 9 | 6 | | | |
| FBM_9.11S | International Accounting Standards & International Accounting | E | 9 | 6 | | | |
| FBM_9.12S | Applied Regional Development | E | 9 | 6 | | | |
| FBM_9.13S | Issues of Entrepreneurship | E | 9 | 6 | | | |
| FBM_9.14S | Quantitative Methods for Business Decision Making | E | 9 | 6 | | | |
| FBM_9.15S | Accounting Theory | E | 9 | 6 | | | |
| FBM_9.16S | Greenhouse Effect and Climate Changes (offered by the Department of Environmental and Natural Resources Management) | E | 9 | 6 | | | |
| FBM_9.17S | Environmental Education (offered by the Department of Environmental and Natural Resources Management) | E | 9 | 6 | | | |
| FBM_10.4 C | Dissertation (Diploma Thesis) | C | 10 | 30 | | | |
| AVERAGE GRADE | | | | | | | |
| TOTAL ECTS Units | | | | 300 | | | |

1. The required ECTS credits to graduate from the Department of Business Administration of Food and Agricultural Enterprises: 300 ECTS units.
2. The student in semesters 5th, 7th and 9th may attend an elective course from any winter semester (5th, 7th or 9th).
3. The student in semesters 6th and 8th may attend an elective course from any spring semester (6th or 8th).
4. The Practical Placement refers to an 8th semester elective course.
5. The compulsory Dissertation (Diploma Thesis) is carried out Η πτυχιακή εργασία πραγματοποιείται στο 10^ο εξάμηνο ισοδυναμεί με τριάντα πιστωτικές μονάδες ECTS και βαθμολογείται μετά την ολοκλήρωσή της.

| 4.4 Grading scheme and, if available, grade distribution guidance | | 4.5 Overall classification (<i>in original language</i>) |
|---|-------------------------------------|--|
| 8.50 - 10.00 | ΑΡΙΣΤΑ (ARISTA) – EXCELLENT | 7,25 «ΛΙΑΝ ΚΑΛΩΣ» (VERY GOOD) ECTS grade: |
| 6.50 - 8.49 | ΛΙΑΝ ΚΑΛΩΣ (LIAN KALOS) – VERY GOOD | |
| 5.00 - 6.49 | ΚΑΛΩΣ (KALOS) – GOOD | |
| Minimum passing grade: 5.00 ECTS Grading | | |
| 10% | A | |
| 25% | B | |
| 30% | C | |
| 25% | D | |
| 10% | E | |

5. INFORMATION ON THE FUNCTION OF THE QUALIFICATION**5.1 Access to further study****5.2 Professional studies (αν υπάρχει)**Access to postgraduate studies (2nd and 3rd cycle).

The graduate of the Department of Business Administration of Food and Agricultural Enterprises can be professionally occupied with every aspect regarding the theory and the applications of the Science of Business Administration. Moreover, they can become member of the Economic Chamber of Greece and enjoy all the professional rights of the members of the Chamber.

6. ADDITIONAL INFORMATION**6.1 Additional information****6.2 Further information sources**

Department of Business Administration of Food and Agricultural Enterprises:
www.deapt.upatras.gr
 University of Patras: www.upatras.gr
 Greek Ministry of Education and Religious Affairs, Sport and Culture:
<http://www.minedu.gr>
 European Union: <http://www.ec.europa.eu>

7. CERTIFICATION OF THE SUPPLEMENT**7.1 Date****7.2 Signature****7.3 Capacity**

Ο Πρόεδρος του Τμήματος Διοίκησης
 Επιχειρήσεων Αγροτικών Προϊόντων και
 Τροφίμων του Πανεπιστημίου Πατρών

7.4 Date**7.5 Signature****7.6 Capacity**

Ο Γραμματέας του Τμήματος Διοίκησης
 Επιχειρήσεων Αγροτικών Προϊόντων και
 Τροφίμων του Πανεπιστημίου Πατρών

7.7 Official stamp or seal**8. INFORMATION ON THE NATIONAL HIGHER EDUCATION SYSTEM**<http://www.eurydice.org>http://www.eurydice.org/Eurybase/frameset_eurybase.html